Workbook

Ed Pegg

# A1 Business Partner





## Contents

UNIT 1 > WELCOME		
Vocabulary	1.1 Countries and nationalities	p. 4
	1.2 Personal details	
Grammar	1.1 Introductions	p. 5
	1.3 Describing your company	
Reading and listening	Filling in a form	p. 6
Writing	A description of a company or workplace	p. 7
Functional language	Workplace visits	p. 8
Pronunciation	1.2 The alphabet	p. 44
	1.3 Plural -s	

UNIT 2 > WORK		
Vocabulary	2.1 The work we do	p. 9
	2.2 What companies do	
Grammar	2.1 Talking about work	p. 10
	2.3 Talking about routines	
Reading and listening	Company information	p. 11
Writing	A short blog post for a company intranet	p. 12
Functional language	Making small talk	p. 13
Pronunciation	2.2 Numbers	p. 45
	2.3 Questions	

UNIT 3 > WHAT? WHEN? WHERE?			
Vocabulary	3.1 Months and seasons	p. 14	
	3.2 Ordinal numbers and dates		
Grammar	3.1 Talking about ability and possibility p. 15		
	3.3 Talking about the past		
Reading and listening	Can I have some time off?	р. 16	
Writing	An email to describe a problem and request action	p. 17	
Functional language	A progress meeting	p. 18	
Pronunciation	3.1 can and can't	р. 46	
	3.2 Ordinal numbers		

UNIT 4 > PROBLEMS AND SOLUTIONS		
Vocabulary	4.1 Past irregular verbs	p. 19
	4.2 Solutions	
Grammar	4.1 Talking about the past	p. 20
	4.3 Using negatives in the past; Asking questions	
Listening	On the phone	p. 21
Writing	A reply email	p. 22
Functional language	Responding to a complaint	p. 23
Pronunciation	4.1 The <i>-ed</i> ending	p. 47
	4.3 'th' as /θ/ and /ð/	

UNIT 5 > OFFICE DAY TO DAY		
Vocabulary	5.1 Word pairs	p. 24
	5.2 Word pairs	
Grammar	nar 5.1 Talking about things happening now p.	
	5.3 Talking about future arrangements	
Listening	Organising meetings	p. 26
Writing	An email arranging a meeting	p. 27
Functional language	Doing favours	p. 28
Pronunciation	5.1 /ŋ/ and the Present Continuous	p. 48
	5.3 /ɪ/ and /iː/	

UNIT 6 > AN OFFICE M	IOVE	
Vocabulary	6.1 Descriptions	p. 29
	6.2 Orders	
Grammar	6.1 Comparing two things	p. 30
	6.3 Making proposals with <i>if</i>	
Reading	Describing different options	p. 31
Writing	An email comparing three offers	p. 32
Functional language	Talking about presentation slides	p. 33
Pronunciation	6.1 The vowel /ə/	p. 49
	6.3 $/\alpha$ / and $/\Lambda$ /	

UNIT 7 > PROCEDURES		
Vocabulary	7.1 Describing a procedure	p. 34
	7.2 Descriptions	
Grammar	7.1 Talking about obligation	p. 35
	7.3 Instructions	
Reading and listening	A workflow problem	p. 36
Writing	Giving instructions	p. 37
Functional language	Making and responding to suggestions	p. 38
Pronunciation	7.2 /aɪ/ and /eɪ/	p. 50
	7.3 /l/ and /r/	

#### UNIT 8 > MANAGING PROJECTS Vocabulary p. 39 8.1 Production 8.2 Saving money p. 40 Grammar 8.1 Revision of the present 8.2 Revision of the past 8.3 Revision of the future Reading p. 41 An online interview Writing p. 42 Scope statements Functional language Giving feedback p. 43 Pronunciation 8.2 Pronouncing the letter 'o' p. 51 8.3 The vowel /31/

Answer key p.52	Audioscripts p.59

### Vocabulary 1.1 Countries and nationalities

 Write the nationalities for each country.

 Argentina
 6

 Brazil
 7

 India
 8

 India
 9

 Ireland
 10

 the USA

#### **2** Complete the dialogues. Use the countries and nationalities in Exercise 1.

A: Where are you from?

- B: I'm from New York. I'm 1\_\_\_\_\_. And you?
- A: Madrid. I'm from <sup>2</sup>\_\_\_\_\_.
- A: Are you <sup>3</sup>\_\_\_\_\_, Kadesh?
- B: Yes. I live in Mumbai. And where are you from?
- **A:** Dublin. I'm <sup>4</sup>\_\_\_\_\_.

A: I'm from <sup>5</sup>\_\_\_\_\_\_. I live in Buenos Aires. Where are you from?

B: I'm <sup>6</sup>\_\_\_\_\_\_. I'm from Mexico City.

#### 1.2 Personal details

#### **3** Complete the form with the words and phrases in the box.

Email address First name/Given name Home address ID card/Passport number Marital status Nationality Phone/Mobile/Cell number Postcode/Zip code Surname/Last name Title

1	_: Mrs
2	_ : Sandra
3	_:Svth
4	_: British
5	_ : 45 Woodlow Court, Petersfield
6	_ : GU16 5DF
7	_: 56789567
8	_:07985677432
9	_:s.smith@atqglobal.com
10	_: Married
	23 34 56 67 89

#### Grammar 1.1 Introductions

**1** Complete the sentences with the words in the box.

'm (x2) are (x2) 're (x2) is (x1) 's (x3) **1** A: \_\_\_\_\_you Polish? **B:** No, I \_\_\_\_\_ not. **2** A: Where \_\_\_\_\_you from? **B:** I \_\_\_\_\_ from Spain. **3** Marisol \_\_\_\_\_ not from Argentina. She \_\_\_\_\_ Mexican. **4** \_\_\_\_\_ he American? **5** We \_\_\_\_\_ from Ireland. **6** You \_\_\_\_\_ French and she's Spanish. **7** What \_\_\_\_\_ your pame?

- 7 What\_\_\_\_\_your name?
- **2** Complete the text with *'m/am*, *'re/are* or *'s/is*.

#### Sales Division, Milan, Italy

People in my team <sup>1</sup>\_\_\_\_\_ from many countries. I <sup>2</sup>\_\_\_\_\_ Irish and my manager <sup>3</sup>\_\_\_\_\_ from Germany. There <sup>4</sup>\_\_\_\_\_ two British people, Isabel and Matt, and there <sup>5</sup>\_\_\_\_\_ one American employee, Ryan. Lucia <sup>6</sup>\_\_\_\_\_ from Mexico, and Kate and Daniil <sup>7</sup>\_\_\_\_\_ from Russia.

#### 1.3 Describing your company

#### **3** Choose the correct word.

- **1** There *is /are* a canteen in my office.
- 2 There 's / are four departments in my company.
- **3** There *is /are* no computers in the office.
- 4 There 's / are a meeting tomorrow.
- **5** There *is / are* no gym in our office.
- 6 There 's / are ten people in the sales department.
- 7 There 's / are a small sales division in Poland.
- 8 There is / are no warehouses in your country.

#### Welcome

Reading and listening

1

#### Filling in a form

**1** Read the form below. What is it for? Tick ( $\checkmark$ ) the correct option.

- to stay in a hotel
- to start a new job
- to go to hospital

nrm	Surname	1
n Fo	First name	2
atio:	Gender	<sup>3</sup> male 🗌 female 🗌 other 🗌
istra	Nationality	4
Re	Email address	5
vee.	Phone/Mobile/Cell number	6
ploy	Emergency contact number	7
EB	ID card / Passport number	8

**2** 1.01 Listen to the conversation and complete the form in Exercise 1.

#### **3** Listen again. Complete the questions.

- **1** What's your **s**\_\_\_\_\_?
- 2 \_\_\_\_\_\_ spell that please?
- **3** \_\_\_\_\_\_first name?
- **4** \_\_\_\_\_\_you from?
- 5 What's your email \_\_\_\_\_?
- **6** \_\_\_\_\_ marital status?

4 Complete the sentences with *my*, *your*, *his*, *her*, *its*, *our* or *their*. Use the words in brackets to help you.

- 1 He's <u>my</u> manager. (I)
- 2 What's \_\_\_\_\_ email address? (you)
- 3 Is this \_\_\_\_\_ report? (he)
- 4 This is \_\_\_\_\_ invoice. (they)
- 5 I'll give you \_\_\_\_\_ phone number. (we)
- **6** This is \_\_\_\_\_\_ office. (she)

#### Writing A description of a company or workplace

#### **1** Choose the correct words.

My name is Erik. I work for a company called ForTex. The company has three locations in three countries. There <sup>1</sup>*is/are* an office in the USA, a factory in Vietnam and there <sup>2</sup>*is/are* a warehouse in Italy. I <sup>3</sup>*am/are* a manager in the marketing department. It <sup>4</sup>*is/are* part of the sales and marketing division. I work in the office in the USA. There <sup>5</sup>*is/are* a canteen and a gym in the office.

#### **2** Read the text again. Are the sentences *true* (T) or *false* (F)?

- 1 The company has locations in three countries.
- **2** The office is in Italy.
- **3** There are two factories in Vietnam.
- **4** There is one warehouse in Italy.
- **5** Erik works in the marketing department.
- **6** There isn't a gym in the office.
- **3** Write a description of the company below. Use the description in Exercise 1 to help you.

\_\_\_\_\_

Company Name: Puelo Alto S.A			
Head Office: Barcelona, Spain	Factory: Bogotá, Colombia	Warehouse: Porto, Portugal	
sales and marketing department	<ul><li>manufacturing division</li><li>production department</li></ul>	<ul><li> distribution division</li><li> shipping department</li></ul>	
<ul> <li>example job: Marketing Manager</li> <li>offices – modern</li> </ul>	<ul><li> example job: Engineer</li><li> factory – noisy</li></ul>	example job: Warehouse     Manager     building large	
canteen and gym	• canteen	<ul> <li>building – large</li> <li>restaurants near the warehouse</li> </ul>	

#### Welcome

### Functional Workplace visits

language

1

f 1 Put the words and phrases in the correct order to make sentences and questions.

•

- **a** your name, / what's / please / ?
- **b** Elsa / my name's / Wolley / .
- **c** how may / I help you / good morning, /?
- **d** please / spell that, / could you / ?
- e I'm here / Mr Jones / to see / .
- **f** like some / would you / thank you. / tea or coffee / ?
- **g** W-O-L-L-E-Y / it's / yes,/.

**2** Put the phrases from Exercise 1 in the correct order to make a conversation.

- 1\_\_\_\_ 2\_\_\_ 3\_\_\_ 4\_\_\_ 5\_\_\_ 6\_\_\_ 7\_\_\_
- **3** 1.02 Complete the conversation with the words in the box. Then listen and check your answers.

are you come in good to see how about no, thanks see you again

A: Hello Elsa. Good to 1\_\_\_\_\_\_.

**B:** <sup>2</sup>\_\_\_\_\_ you, too. How <sup>3</sup>\_\_\_\_\_?

A: I'm really well, thanks. Please <sup>4</sup>\_\_\_\_\_\_.

B: Thanks.

**A:** <sup>5</sup>\_\_\_\_\_\_a coffee?

**B:** <sup>6</sup>\_\_\_\_\_\_. I already have one.