3rd Edition

Elementary

MARKET LEADER

Business English Practice File

John Rogers



Contents

	LANGUAGE WOR	к	TALK BUSINESS		
	VOCABULARY	LANGUAGE REVIEW	WRITING	SOUND WORK	SURVIVAL BUSINESS ENGLISH
UNIT 1 INTRODUCTIONS page 4 /page 54	Review and extension: Countries and nationalities	to be	Editing E-mails	Individual sounds: Countries and nationalities Connected speech: Linking words together Stress and intonation: Stressed syllables	Introducing yourself and others Listening practice
UNIT 2 WORK AND LEISURE page 8 /page 56	Work and leisure activities Days, months, dates Review and extension: Prepositions	Present simple Adverbs and expressions of frequency	Spelling Capital letters Forms E-mails	Individual sounds: /I/ and /aI/ Third person -s Connected speech: Linking words together	Questions and answers Listening practice
UNIT 3 PROBLEMS page 12 /page 58	Problems at work <i>too/enough/very</i>	Present simple: negatives and questions <i>Have; some</i> and <i>any</i>	Spelling Punctuation Linkers: <i>and/but</i> Letters	Individual sounds: The letter a Connected speech: Do you? Stress and intonation: Stressing important words	What's the problem? Listening practice
UNIT 4 TRAVEL page 16 /page 60	Travel Collocations Review and extension: Prepositions	can/can't there is/there are Extension: there and it	Editing Hotel bookings	Individual sounds: The letter o Connected speech: can/can't Stress and intonation: Polite requests	Using stress to correct information Listening practice
UNIT 5 FOOD AND ENTERTAINING page 20 /page 62	Review and extension: Eating out Review and extension: Collocations	Countable and uncountable nouns <i>much, many</i> <i>a lot of</i>	Editing Messages E-mails	Individual sounds: /1/ and /i:/ Connected speech: Weak forms: for, some, of Stress and intonation: Word stress	Eating out Listening practice
UNIT 6 BUYING AND SELLING page 24 /page 64	Review and extension: Buying and selling Extension: Collocations	Past simple	Editing Letters	Individual sounds: Matching sounds Forms of <i>to be</i> Stress and intonation: Regular past forms	Sales talk Listening practice
THE SOUNDS OF ENG page 52	LISH:	USING A DICTIO page 53	NARY:	SOUNDS AND SPEL page 53	LING:

	LANGUAGE WOR	К	TALK BUSINESS		
	VOCABULARY	LANGUAGE REVIEW	WRITING	SOUND WORK	SURVIVAL BUSINESS ENGLISH
UNIT 7 PEOPLE page 28 /page 66	Adjectives to describe people Prepositions	Past simple: negatives and questions Question forms	Linkers: <i>because/but/so</i> Editing	Groups of consonants Connected speech: Linking words together Stress and intonation: <i>Wh</i> - questions	Management issues Listening practice
UNIT 8 ADVERTISING page 32/page 68	Advertising and markets	Comparatives and superlatives Extension: <i>much/a lot</i> , <i>a little/a bit</i>	E-mails	Individual sounds: The <i>schwa</i> sound: /ə/ Connected speech: Comparative forms Stress and intonation: Word stress	Meetings Listening practice
UNIT 9 COMPANIES page 36 /page 70	Companies	Present continuous Present simple or present continuous?	Editing Company literature	Silent letters Connected speech: are, aren't, isn't	Talks and presentations Listening practice
UNIT 10 COMMUNICATION page 40 /page 72	Internal communication Prepositions	Future forms	Word order E-mails	Individual sounds: /v/ and /w/ Connected speech: Future forms Stress and intonation: Using stress to correct information	Making arrangements Listening practice
UNIT 11 CULTURES page 44 /page 74	Company cultures	should/ shouldn't could/would	Linkers: and/because/ but/so Topic sentences	Groups of consonants Connected speech: should and shouldn't Stress and intonation: Schwa in unstressed syllables Sounding polite	Conversations Listening practice
UNIT 12 JOBS page 48 /page 76	Skills and abilities Prepositions	Present perfect Past simple or present perfect?	Word order Job applications	- <i>ed</i> endings Individual sounds: /ɒ/ and /ɔː/ Connected speech: Contractions	A job interview Listening practice

Introductions

VOCABULARY

Write the letters in the correct order to make the names of countries.

- China 4 Planod 1 Cainh 2 Risasu
- 5 Gyranem 3 Sendew
 - 6 Aganirten

В

Α

Write the missing letters to make nationalities.

- 1 Fadilah is $O m \underline{a} n \underline{i}$.
- 4 Ms Isabel Caceres is S _ _ n i _ h.

- 2 Mr Nakamura is J _ p _ n _ _ _ .
- 5 Andrew Harrison is E _ _ l _ _ h.
- **3** Christophe Boulan is F _ _ n _ h.
- **6** Vassiliki is G _ _ e _ .

С

Use the clues to complete the crossword puzzle.

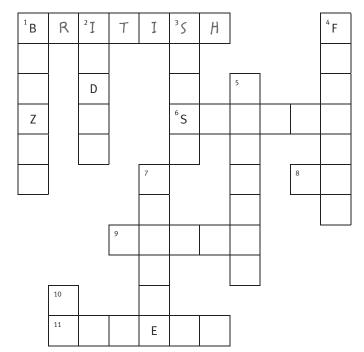
Across

- 1 Philip Clarke is the CEO of Tesco, the largest British....... supermarket chain. (7)
- 8companies like Microsoft and GE are among the world's most respected companies. (2)
- 11 Lee Kun-hee is Chairman of Samsung, the famoustechnology company. (6)

Down

- 2 Lakshmi Mittal is from He is Chief Executive of Arcelor Mittal, the world's biggest steelmaker. (5)
- 3 Nestlé is one of the most famous companies. (5)
- 4 Nokia, a company, makes high-quality mobile phones. (7)

- **10** British Airways, Virgin Atlantic and easyJet are airlines from the(2)



VOCABULARY +

D

Here are six adjectives. Write the names of the corresponding countries.

1	Danish	Denmark	4	Czech	
2	Dutch		5	Turkish	
3	Pakistani		6	Senegalese	

E Here are six countries. Write the corresponding adjectives.

1	Norway	Norwegian	4	Taiwan	
2	Portugal		5	Slovakia	
3	Switzerland		6	Thailand	

F Complete the groups below with the names of countries from the box and their corresponding nationality adjectives.

Bahrain	Chile	Iran	Iraq	Finland	Scotland Sudan		Vietnam
Group 1					Group 2		
Adjectives ending in -an					Adjectives ending in -ish		
Country		Natio	nality		Country		Nationality
Brazil		Brazi	li an		Poland		Pol ish
Germany	ermany Germ an			Spain		Span ish	
Group 3					Group 4		
Adjectives ending in <i>-ese</i>				Adjectives ending in -i			
Country		Natio	nality		Country		Nationality
Japan		Japar	ese		Kuwait		Kuwait i
China		Chin e	ese		Oman		Oman i

LANGUAGE REVIEW

to be

A Complete the sentences with words from the box. In some places both the full form and the contracted form are possible.

am 'm are 're is 's

- 1 Lucien and Marie-Claireour agents in Bordeaux.
- 2 Mrs Turnera programmer in Leeds.
- 3 My boss and I from Frankfurt.
- 4 Where your new assistant from?
- 5 Excuse me, you the new technician?
- 6 I..... Swiss, but my company..... Italian.
- 7 Dorota and Cezariusz Polish. Their office in Poznan.

B Rewrite the sentences with the correct form(s) of the verb *to be* in the correct place(s).

- 1 His English very good.4His English is very good.22 Where they from?5
- **3** What her name?
- 4 My office in Paris, but I not French.
- 5 Mrs Lopez a lawyer.
- 6 Alex and Rob from Italy.

4 Marketing / in / you and Tom / ?

5 I / tomorrow / in / room 16 / ?

.....

.....

C Write the words in the correct order to make questions. You need one word from the box for each question.

am are is

- 1 your / Ingrid / name / ? Is your name Ingrid?
- 2 Spain / Isabel and Luis / from / ?
- 3 a / you / programmer / ?
- **D** Match the sentence halves.
 - 1 I'm in Sales, -
 - 2 She's in Accounts.
 - 3 My assistant and I are in a meeting all day
 - 4 You aren't in the city centre,
 - 5 It's only 9.50

- a) but she isn't an accountant.
- **b)** so we aren't free.
- c) so you aren't late.
- d) but you are very near the conference hall.
- e) but I'm not a sales representative.

Ε

Write short answers to the questions.

- 1 Is Ákos from Turkey? No, he isn't.... He's from Hungary.
- 2 Are you in Production too, Maria?
 -l'm the assistant production manager.
- **3** Am l in room 243 tomorrow?
 -You're in room 112.
- 4 Am I late for the meeting?

..... But just by five minutes so don't worry.

- 5 Is Linda English, too?
 -She's from Australia.
- 6 Is the new sales assistant French?
-He's from Lyons.
- 7 Are you from Switzerland, Brigitte?
 -I'm from Belgium.
- 8 Are you and Lucille in Marketing?We're both in Finance.

a are do from is (x3)								
1 Is your wife manager? Is your wife a manager?		5 How you do? I'm Ana Kostic, from RTVS						
2 She married with two children.		6 The sales manager very busy today.						
3 Lucas and Mirjana interested in	travel.	7 My best friend is Brazilian. He isPorto Seguro.						
4 Wizz Air a Hungarian company?								
B Put apostrophes (') where nec	essary.							
1 Her name's Paola.								
2 Akemis from Japan.								
3 Her companys in Osaka.								
4 Whats your job?								
5 Its very modern, but it isnt very l	-							
6 Are you and your colleague from	6 'Are you and your colleague from Poland?' – 'No, we arent. Were from Ukraine.'							
C Rewrite the sentences with ca	-	-						
 nikola is from croatia. Nikola is from Croatia. 		paul is married with two children.						
2 mrs kimura is japanese.		this is george ellis, from marketing.						
		mr brown's new boss is from london, ontario						

do business is a great city is from Altheim

To: From: Subject:	RTodorovic@easynet.co.uk Max.Lang@lycos.com Cyberfair
Hi!	
The Cyberfair	is very exciting, and Frankfurt is a great city ¹ . There are
interesting pe	ople from all over the world here at the fair. Andreas Wallner.
	² in Austria. He's 3.
His	⁴ furniture for hi-tech offices and he says
good at the m	oment. I think Mr Wallner is a very good business contact. I'm sure
we can	⁶ with him.
Bye for now,	
Max	